

## GLOBAL EXPRESSION OF INTEREST (EOI) FOR PROCUREMENT SERVICES FOR SEISMIC DATA REPROCESSING SERVICES FOR RAJASTHAN BLOCK

Vedanta Group has \$30bn revenue and \$10bn profit and further plans to invest \$20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil & gas, renewable energy, display glass, semiconductor, mining and smelting. Vedanta is one of the leading players in the market.

Cairn Oil & Gas, Vedanta Ltd. is India's largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for more than a quarter of India's domestic crude oil production and a vision to produce 50% of India's oil and gas production.

Cairn Oil & Gas is the operator of the onshore RJON-90/1 block, on behalf of itself and its joint venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer district, in the state of Rajasthan, India.

Cairn Oil & Gas holds 70% participating interest in the block which contains 38 major oil and gas discoveries. Cairn Oil & Gas has a vision to achieve 50% of India's crude production and contribute to India's energy security. In this regard, Cairn has embarked on an exciting growth journey to achieve world class recovery factors in our diverse reservoirs in the Rajasthan basin.

### Brief Scope of Work

To achieve these objectives, Vedanta Limited, invites vendors with proven capabilities and demonstrated performance to express their interest to participate in the International Competitive Bidding Process for the following categories of services:

S. No.	Item Description	Brief Scope of Work
1	Seismic Data Processing Services	Experienced Seismic Contractors for the 3D Land Seismic Data Processing Services. Processing/Reprocessing of anisotropic 3D Pre-Stack Time Migration (PreSTM) and anisotropic 3D Pre Stack Depth Migration (PreSDM) of 3D Land seismic data using advanced seismic processing techniques. An effective & detailed internal as well as remote QA/QC process will be required.

In view of the nature of the scope, only those vendors possessing the requisite and proven record of performance and can demonstrate, through submission of documents, in executing at least similar jobs should respond to this notice.

Please note the below criterion may be used for qualification of vendors for current/ future tenders. Company reserves the right to modify these criteria based on tender specific requirements, which shall be communicated to vendors appropriately.

### Pre-Qualification/ Qualification Criteria

**NOTE:** APPLICANT should necessarily have core competence on the Services mentioned above. Additionally, APPLICANT will be required to meet the below mentioned pre-qualification/ qualification criteria to legitimately express interest for collaboration with Cairn Oil and Gas.

### **1. Financial performance:**

- i. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value. In case of tenders for a duration less than a year, Turnover in each of the immediately preceding two Financials years should be equal to or more than the estimated contract value
- ii. Positive net worth in each of the immediately preceding two financial years
- iii. Liquidity ratio shall not be less than 1.00 in each of the preceding Two (02) financial years

APPLICANTS are requested to submit company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement, Auditors Report and Notes to Accounts etc.) for immediately preceding 02 (Two) financial years in the tender. Latest financial statement should not be older than 12 months on the date of Expression of interest.

### **Additional points to be considered for evaluation of financial performance:**

- Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the tender.
- Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

### **2. Technical Criteria:**

- i. Interested vendors shall have minimum 05 (Five) years of experience in providing similar services to reputed Operators / Clients with demonstrated HSEQ performance.

Please note that the above criterion is for qualification of the vendors for current/ future tenders. Cairn reserves the right to modify these criteria based on tender specific requirements.

**Note:** Vendors to clearly indicate the Services for which they indicate to submit the EOI via Smart Source (Cairn's e Sourcing Platform). Interested Vendors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform) and the vendors would be requested, as a minimum, to submit the following documents and details:

Minimum pre-requisite documents for evaluation:

- Letter of interest clearly indicating project reference
- Detailed Company Information with Organization structure, List of manpower with CVs of key personnel, Support agencies and other facilities & resources
- Details of completion of similar type of projects in the last Five (05) years under headings:
  - a) Brief scope of work
  - b) Value of work
  - c) Contract Duration
  - d) Actual completion of Project
  - e) Contact details of the Client (Company may approach the client directly for the feedback)

**3. Quality, Health, Safety and Environment (QHSE): Applicant (Bidder)** must have a comprehensive Health, Safety and Environmental Management system in place.

Applicants are requested to submit the following documents related to HSE in tender:

- a. Quality and HSE Management System/ HSE Policy, HSE Manuals, procedure and sample HSE plan for similar nature of job.
- b. HSE statistics – fatality rate, LTIFR etc for the last 5 years

The interested vendors should evince interest to participate in the Expression of Interest by clicking on the “**Evince Interest**” link against EOI listing on the Cairn website i.e. <http://www.cairnindia.com> within 15 days from this publication and submit their contact details online. Further to this, interested vendors would be invited to submit their documents via Smart Source (Cairn’s e-Sourcing Platform).